

## Message Text

UNCLASSIFIED

PAGE 01 JIDDA 05436 041928Z  
ACTION NEA-10

INFO OCT-01 EB-08 ISO-00 /019 W  
-----090276 050520Z /10

R 040830Z AUG 77  
FM AMEMBASSY JIDDA  
TO USDOC WASHDC  
INFO AMEMBASSY ATHENS  
SECSTATE WASHDC 9169

UNCLAS JIDDA 5436

E.O. 11652: N/A  
TAGS: BTIO, BBSR, SA  
SUBJ: SAUDI FIRM REQUESTS U.S. DIESEL AND TURBINE POWER  
PLANT REPRESENTATIONS

1. FUAD A. LAHHAM, DIRECTOR, SAWARY TRADING AND  
CONTRACTING COMPANY, P.O. BOX 3420, JIDDA, CABLE:  
SAWARYCO, TELEX: 40095 SJ, HAS REQUESTED OFFERS FROM  
U.S. FIRMS NOT NOW REPRESENTED IN SAUDI ARABIA FOR  
DIESEL-DRIVEN AND GAS TURBINE ELECTRIC POWER PLANTS  
IN MEDIUM AND HIGH MEGAWATT RANGE. FIRM ALREADY  
REPRESENTS MAJOR U.S. PRODUCER (ONAN) OF SMALL  
ELECTRIC POWER GENERATORS.

2. FIRM DESIRES AGENCY OR DISTRIBUTION RELATIONSHIP  
BUT WILL NEGOTIATE DETAILS FURTHER. DEMAND AND IN-  
QUIRY FOR LARGER POWER PLANTS AS RESULT OF VERY  
SUCCESSFUL SALES OF SMALLER GENERATORS INDICATES THAT  
SALES POTENTIAL IS IN MULTI-MILLION DOLLAR  
RANGE. U.S. FIRMS ARE REQUESTED TO TELEX  
OFFERS OF INTEREST AND AIRMAIL APPROPRIATE  
CATALOGS AND BROACHURES. SAUDI FIRM ALSO  
PREPARED TO ENTER JOINT VENTURE WITH U.S. COMPANY.  
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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 04-Aug-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977JIDDA05436  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770280-0947  
**Format:** TEL  
**From:** JIDDA  
**Handling Restrictions:** n/a  
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**Litigation History:**  
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**Message ID:** ddaafc61-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION NEA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Reference:** n/a  
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**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
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**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1711418  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** SAUDI FIRM REQUESTS U.S. DIESEL AND TURBINE POWER PLANT REPRESENTATIONS  
**TAGS:** BTIO, BBSR, SA  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/ddaafc61-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
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